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## COUNTY COUNCIL OF BEAUFORT COUNTY

FINANCE DEPARTMENT Post Office Drawer 1228 Beaufort, South Carolina 29901-1228

October 1, 2014

## August 2014 Local (3%) Accommodations Tax Fund Financial Narrative and Analysis

The local (3%) accommodations tax fund was adopted by an ordinance and therefore has certain restrictions on how the monies can be used. The five categories within the fund are as follows: Operations, County-wide advertising, Tourism Infrastructure, River/Beach Access, and Reserve.

The local accommodations tax revenues are about \$50,000 higher in August of this fiscal year (2015) compared to August of last fiscal year (2014). One could make the assumption that this is a sign that the tourism industry is showing improvement. It should be noted some categories have negative revenue amounts, but this will correct itself in the near future once the County has received more than \$350,000 relating to County-wide advertising.

The County has disbursed the required annual amount of \$350,000 to the three Chambers of Commerce to be used for advertising.

The ending fund balance details the available amount for each category within the local accommodations tax fund. The Tourism Infrastructure category has the highest balance with over \$1.1M available in the fund.

Respectively submitted,

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Alan Eisenman, CPA

102 Industrial Village Road, Building 2, Beaufort, SC 29906

## Beaufort County Local Accomodations Tax August 31, 2014 (Follows Ordinance 2009/15) - Preliminary and Unaudited

		County-Wide	Tourism	River/Beach		
Description	Operations	Advertising	Infrastructure	Access	Reserve Fund	Total
Beginning Fund Balance	116,516	-	1,202,179	478,540	763,269	2,560,504
Revenues						
Local Accomodations Tax Fund Revenues & Interest	27,544	350,000	(19,950)	(6,650)	(6,650)	344,294
Expenditures						
Personnel						
County Personnel Expenditures	(6,423)	-	-	-	-	(6,423)
Purchased Services						
Maintenance Contracts						
Tyler Technologies	(2,122)	-	-	-	-	(2,122)
Equipment Rentals						
Automated Business Resources	(59)	-	-	-	-	(59)
Training and Conferences						
Municipal Association of SC	(31)					(31)
	(2,212)	-	-	-	-	(2,212)
Supplies						
Office Supplies						
Automated Business Resources	(19)					(19)
	(19)	-	-	-	-	(19)
Subsidies to Others						
County-Wide Advertising						
Beaufort County Black Chamber of Commerce	-	(50,000)	-	-	-	(50,000)
Beaufort Regional Chamber of Commerce	-	(150,000)	-	-	-	(150,000)
Hilton Head Island-Bluffton Chamber of Commerce		(150,000)				(150,000)
	-	(350,000)	-	-	-	(350,000)
Tourism Infrastructure						
Santa Elena Foundation			(75,000)			(75,000)

## Beaufort County Local Accomodations Tax August 31, 2014 (Follows Ordinance 2009/15) - Preliminary and Unaudited

		County-Wide	Tourism	River/Beach		
Description	Operations	Advertising	Infrastructure	Access	<b>Reserve Fund</b>	Total
	-	-	(75,000)	-	-	(75,000)
Total Revenues	27,544	350,000	(19,950)	(6,650)	(6,650)	344,294
Total Expenditures	(8,655)	(350,000)	(75,000)			(433,655)
Net Revenues (Expenditures)	18,889	-	(94,950)	(6,650)	(6,650)	(89,361)
Ending Fund Balance	135,406	-	1,107,229	471,890	756,619	2,471,144
Vendor Totals for FY 2015						
County Personnel	(6,423)	-	-	-	-	(6,423)
Beaufort County Black Chamber of Commerce	-	(50,000)	-	-	-	(50,000)
Beaufort Regional Chamber of Commerce	-	(150,000)	-	-	-	(150,000)
Automated Business Resources	(78)	-	-	-	-	(78)
Hilton Head Island-Bluffton Chamber of Commerce	-	(150,000)	-	-	-	(150,000)
Municipal Association of SC	(31)	-	-	-	-	(31)
Santa Elena Foundation	-	-	(75,000)	-	-	(75,000)
Tyler Technologies	(2,122)				-	(2,122)
	(8,655)	(350,000)	(75,000)	-	-	(433,655)